



BREAK OUT TRACK 1:

**SOCIAL DETERMINATES OF HEALTH -
*COMMUNITY BASED INTERVENTIONS***

AGENDA

- Opening and Welcome (2 min)
- VBP Introduction: A quick review... (5 min)
 - Nexo Group LLC – John Pennell
- SDoH Intervention in Action (45 min)
 - Urban Fruits & Veggies – Allison DeHonney
 - Garden Fresh Foodie – Jessica Altman
 - Healthy Community Alliance – Katie Connors
- Upstate NY CBO Community Consortium (Planning Grant) (5 min)
 - Healthy Community Alliance - Ann Battaglia
- Questions & Answers (10 min)

SPEAKERS



Jessica Altman, Founder & Director of Wellness
Garden Fresh Foodie



Allison DeHonney, Founder
Urban Fruits & Veggies



Katie Connors, Program Manager
Healthy Community Alliance Inc.



Ann Battaglia, CEO
Healthy Community Alliance Inc.
CBO Planning Grant – Upstate New York



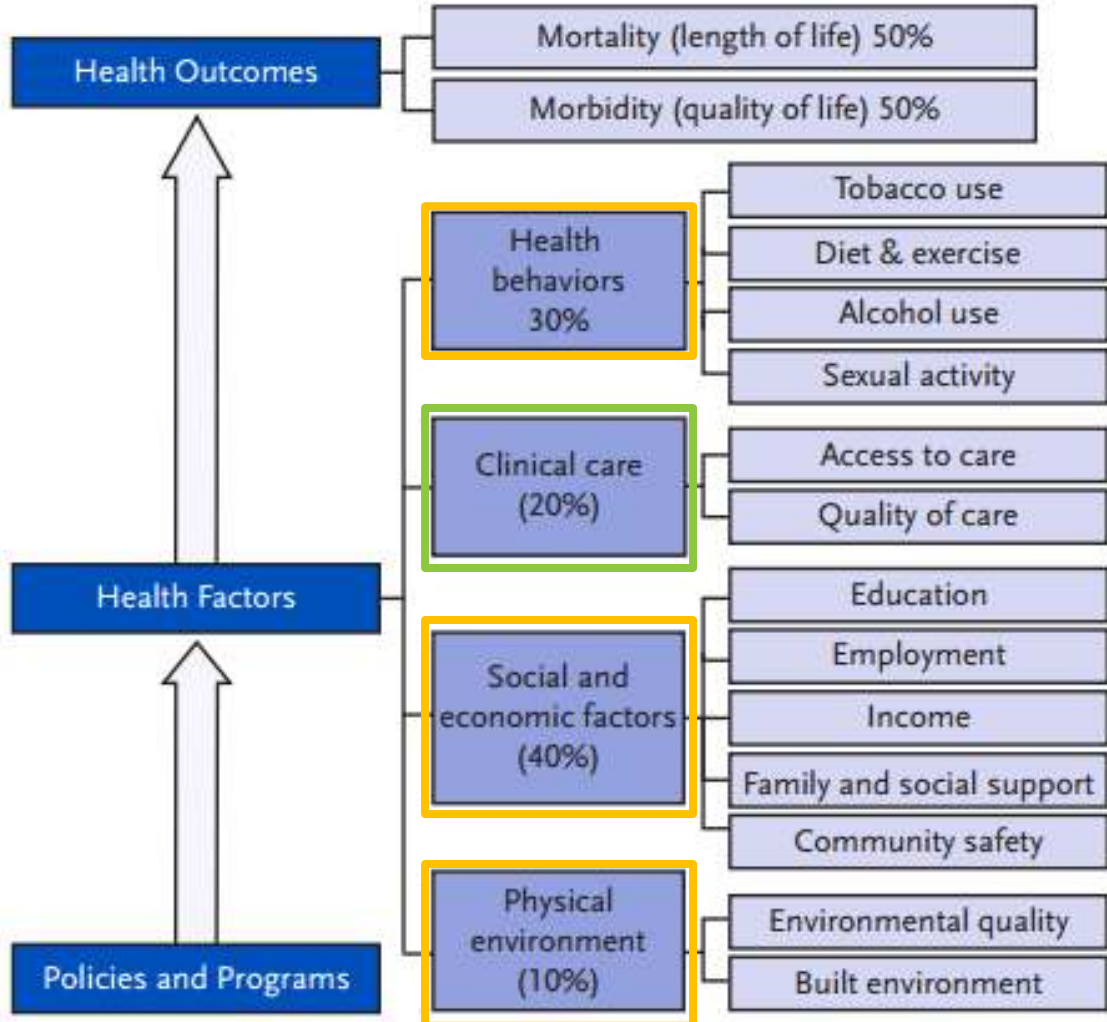
John Pennell, Principal
Nexo Group, LLC

The background features a hand in the lower-left corner, appearing to turn a large gear. Several other gears of various sizes are scattered across the scene, some with a blue glow. The overall color palette is light blue and white. A blue arrow-shaped graphic element is on the right side.

***VBP and SDoH:
A quick review...***



SOCIAL DETERMINANTS OF HEALTH (SDoH)



Key Take Always...

Clinical Care impacts only 20% of health outcomes.

SDH impacts 80% of health outcomes.



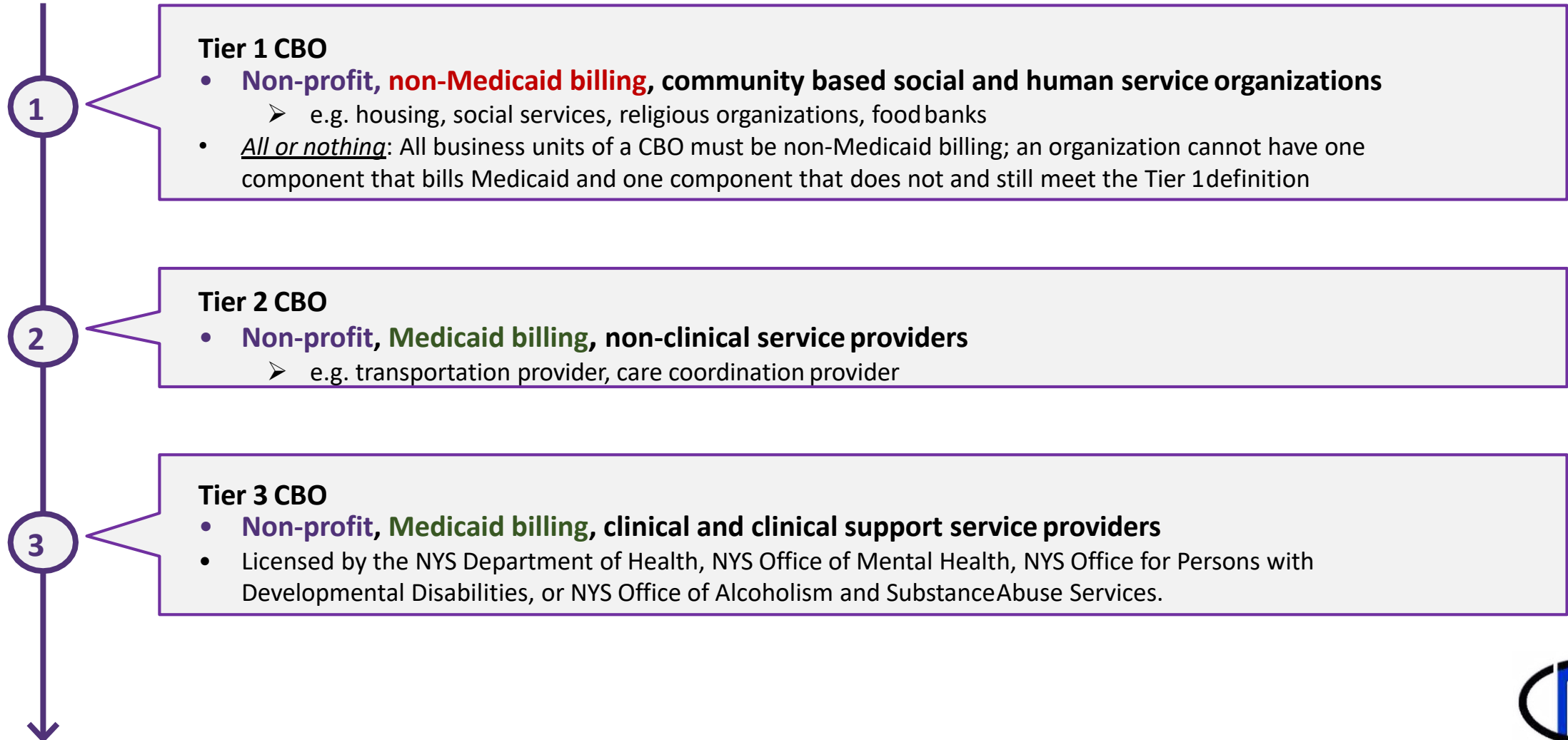
NYS VBP CONTRACTOR REQUIREMENTS

...VBP Contractors in Level 2 or Level 3 agreements must:

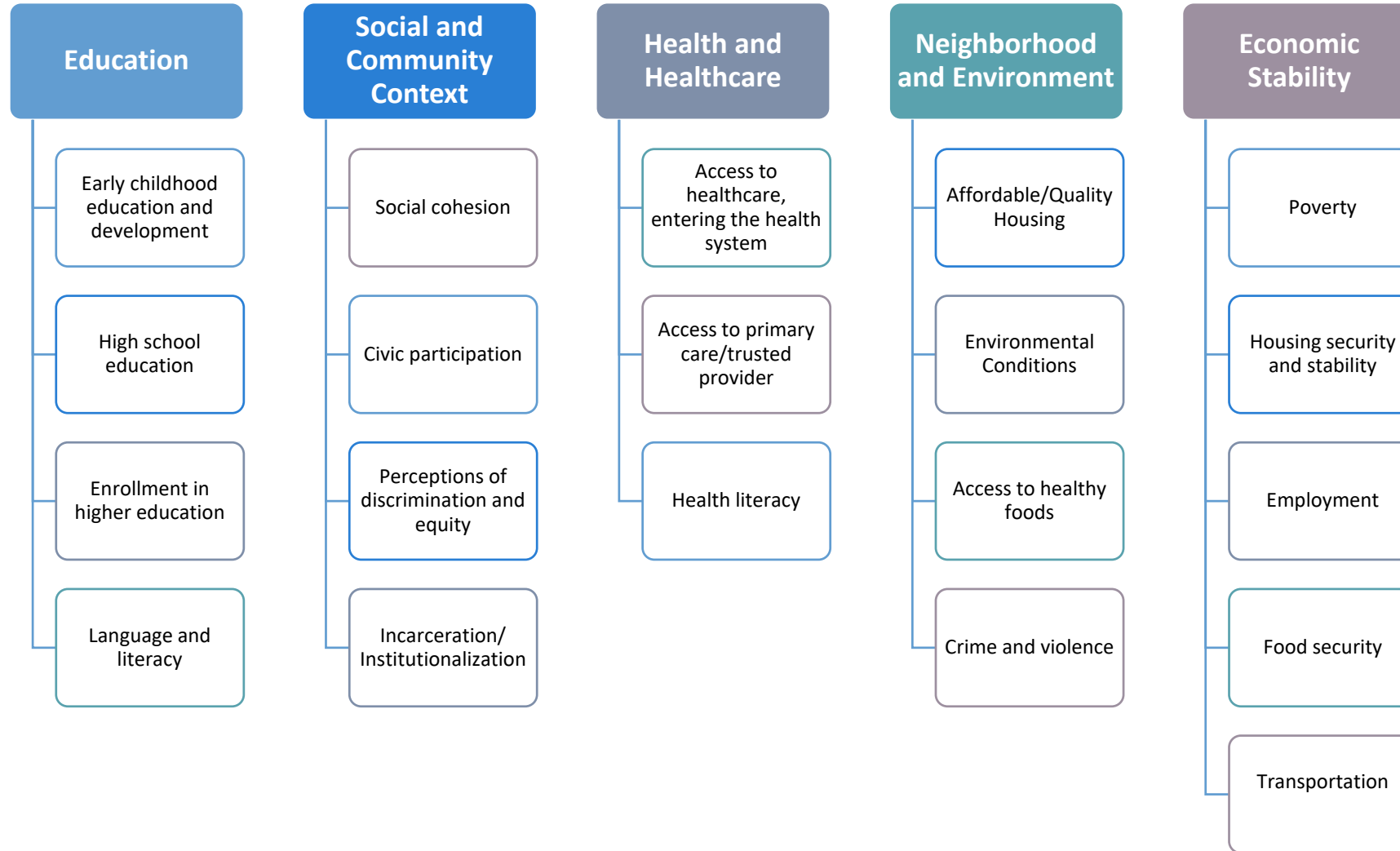
- *Implement at least one SDoH intervention*
- *Beginning January 2018, must include a minimum of one Tier 1 CBO*



TIER 1, TIER 2, AND TIER 3 CBO DEFINITIONS



SOCIAL DETERMINANTS AS DEFINED BY NYS



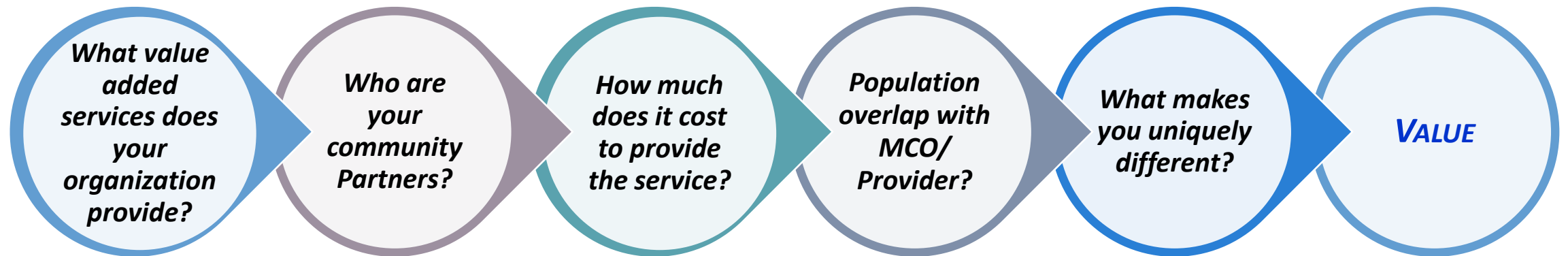
WHAT SHOULD CBOs BE DOING TODAY?

1. Understand Community Needs
2. Know your Community Partners (PPS, MCOs, Providers, CBOs)
3. Understand the outcomes that MCOs and Providers are being held responsible for in their VBP contracts
 - What are the measures?
 - How are they calculated?
 - How much of my served population is captured in the calculation of these measures?
 - How do I look at and use my data differently to inform my ability to impact these measures?
 - How can I monitor my organizations performance against these measures?
4. Develop a data driven approach to the SDoH Intervention needed that will assist in the achievement of a documented outcome
5. Identify and document value proposition



KNOW YOUR VALUE PROPOSITION

Key areas to be able to answer include:



***SDoH INTERVENTIONS IN
ACTION...***



EXAMPLES OF VALUE BASED PROGRAMS



***CBO RESOURCE:
UPSTATE NY CBO
CONSORTIUM (PLANNING
GRANT)***



QUESTIONS??



AVAILABLE RESOURCES

- www.communityalliance.org/cbo-consortium
- https://www.health.ny.gov/health_care/medicaid/redesign/sdh/docs/cboguidance.pdf
- https://www.health.ny.gov/health_care/medicaid/redesign/dsrip/vbp_library/docs/cbo_survey.xlsx
- https://www.health.ny.gov/health_care/medicaid/redesign/sdh/docs/2018-07-11_vbp_cbo.pdf